



Kansas Applicator Institute

August 4 – 5, 2021 | Hutchinson: Kansas Applicator Institute: Where applicators and certified crop advisors discuss tomorrow’s precision application – today.

KEYNOTE SPEAKERS

ERIC HANSON
Land O Lakes

BRUCE STEWARD
FMC

BRIAN GANSKE
John Deere

RODRIGO ONOFRE
Kansas State Plant Pathology

KATIE STRATHMAN
BASF

LEE OLSEN
ProValue Insurance

JEFF PIO
Farmobile

JEFF WHITWORTH
Kansas State Entomology

KEVIN DONNELLY
Kansas State Agronomy

REGISTER

DATES: August 4 - 5, 2021

TIME: 8:00 a.m. - 5:00 p.m. & 7:30 a.m. - 1:30 p.m.

CITY: Hutchinson

PRICE: \$180 or \$270

To register, fill out and return the bottom portion via fax 785-234-2930, or via email to lisa@kansasag.org.
To pay by check or be billed please return this form and payment to Lisa Anschutz, 816 SW Tyler, Topeka, KS 66612.



Company Name:	Workshop Only \$180	Workshop & 1A Exam \$270
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CREDIT CARD PAYMENT INFORMATION

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Wednesday, August 4, 2021

8:00 a.m.

Registration

8:40 a.m.

Welcome

8:45 - 9:35 a.m.

Roles of Adjuvants

Eric Hanson | Land O Lakes | 1A, PM

The Presentation: There are many different options when selecting adjuvants. The goal of this presentation is to sort out the different types of adjuvants, what specific job they do, and how to select the right type of adjuvant based on the pesticide to be applied, weather conditions and weed spectrum.

About Eric: Eric Hanson spent the first 9 years of his career as a Crop Consultant in SW Kansas before moving to Michigan to become a retail agronomist for a large Cooperative for 3 years. He was hired by Land O'Lakes in 2008 as a first a partnered Croplan Genetics DSM, before moving back to Kansas as part of their Agronomy Production Specialist program. From there he progressed to a role as a WinField Seed and Agronomy Advisor before being selected to his current role in 2013. Eric covers the western 2/3 of Kansas and Colorado as the Regional Agronomist.

9:35 - 10:25 a.m.

An Overview of Corn and Soybean Diseases Identification and Management

Rodrigo Onofre | Kansas State Plant Pathology | 1A, PM

The Presentation: Identification and management of common soybean and corn diseases that are most common in Kansas cropping systems will be discussed.

About Rodrigo: Dr. Onofre is a K-State Research and Extension post-doctoral fellow working on diseases of summer crops.

10:25 - 10:45 a.m.

Break

10:45 - 11:35 a.m.

Four Reasons Why You Need As-Applied Data on Demand

Jeff Pio | Farmobile | TBD

The Presentation: Everywhere you go, you hear that agronomic and machine data is the ag retailer's new best friend. But how does data really benefit the business' bottomline; and, just as important, how do applicator's use it to add value to their growers and overall application services? This session gives 4 reasons why applicators and their companies' on-demand data delivers "the goods" for a new era of as-applied.

About Jeff: Jeff Pio serves as director of customer success + support at Farmobile, an independent data company, which is now a part of the AGI (Ag Growth International) family of brands. Jeff is a data technology guru. His priority focus is to help growers, ag retailers and other trusted advisors adopt and use Farmobile's real-time data technology to deliver field-and-fleet-level data visibility and ROI results. Jeff has a 15-year career in technology and production agriculture and is a tireless advocate for agtech that is beneficial-not-burdensome to farmers.

11:35 a.m. - 12:25 p.m.

Tools and Strategies for Insect Resistant Management

Bruce Steward | FMC | 1A, PM

The Presentation: Why does Insecticide resistant management matter? Documented cases of resistance, goal of IRM Why does resistance happen? Resistance vs Tolerance, how resistance develops How can we better manage resistance development? Managing resistance through Prevention, managing through an integrated approach, IRM Practices, Application Best Practices.

About Bruce: I am an energetic and team-oriented field development and product manager with over 30 years of experience in various aspects of agriculture, consumer, and professional pest management and product technical support. My focus is to combine practical field experience with a strong academic background to facilitate the marketing, development of new products, and transfer of technical information to necessary groups. I work effectively as a team player aiding in supplying information to progress projects on a quick, logical, and cost effective path. I communicate effectively with all levels of domestic and global organizations, across disciplines, and with external customers. In addition, I have long-term relationships with key influencers in university, industry, and scientific communities.

12:25 - 1:15 p.m.

Lunch

1:15 - 2:05 p.m.

The Dirty Dozen of Weed Resistance

Katie Strathman | BASF | 1A, PM

The Presentation: A discussion on herbicide site of action, weed resistance in Kansas, and the biggest mistakes we make that contribute to this growing problem.

About Katie: Katie Strathman is the Technical Service Representative in eastern and central Kansas for BASF. Prior to her current role, Katie worked for BASF at the BASF Midwest research farm in Seymour, IL where she oversaw the technical marketing research trials. Katie holds two degrees: a Bachelor of Science in Agronomy-Farm Business Management with a minor in entomology and a Master of Science in Agronomy-Crop Production & Physiology, both from Iowa State University. Having grown up on a corn and soybean farm in northwest Iowa, Katie has roots in agriculture. She currently resides in northeast Kansas where, when her schedule permits, she is also a stand-in farmhand for her husband and his family.

2:05 - 2:55 p.m.

2021 Crop Insect Pests

Jeff Whitworth | Kansas State Entomology | 1A, PM

The Presentation: Attendees will improve their ability to identify currently active pests in corn, soybeans, grain sorghum, cotton, sunflowers, and alfalfa. Management recommendations for the organisms will also be discussed.

About Jeff: Dr. Whitworth is a professor and Extension specialist for Entomology. He has 40+ years of experience in identifying and managing insect pests.

2:55 - 3:15 p.m.

Break

3:15 - 4:05 p.m.

Precision Spraying: A New Way to Apply

Brian Ganske | John Deere | 1A, PM

About Brian: Brian Ganske has been involved in agriculture his entire life starting on his grandparents farm. Brian earned a Bachelor's degree in Agronomy from Kansas State University. He started his career as a precision ag agronomist and later the precision ag manager for ADM-Collingwood grain in southwest Kansas. After a year as a farm agronomist in central Kansas, Brian accepted a position as a precision ag specialist with Agronomic Solutions, Inc. in Marshalltown, Iowa. In 2008, Brian joined John Deere as a Crop System Specialist and later a Solution Specialist. Currently, he is the Product and System Specialist for Small Grains covering Kansas, Colorado, Nebraska, and Iowa. Brian achieved his Certified Crop Advisor license in 2002 and is the immediate past chair of the Kansas Board of Directors. Brian lives in Hays, Kansas and spends his free time helping a local producer.

4:15 - 4:45 p.m.

Ride and Drive Demo

4:45 - 7:00 p.m.

Social

Thursday, August 5, 2021

Throughout

Your Responsibilities as a CDL Driver and Certified Applicator

Lee Olsen | ProValue Insurance | 1A, PM

About Lee: Attended Fort Hays State received BS in Agriculture, Worked as an agronomist for a Coop for 2 years, Returned to the farm, retired from farming and became a federal crop adjuster for 3 years and have been a safety and compliance consultant the last 9 years.

Throughout

Weed Identification

Kevin Donnelly | Kansas State University Agronomy | 1A, PM

About Kevin: Kevin Donnelly is professor of crop science in the Department of Agronomy at Kansas State. He earned his BS and MS at Kansas State in 1972 and 1974. He then taught at Hutchinson Community College for three years. From 1978-1983, he was an instructor while he completed his PhD in agronomy at Colorado State University. For the next 15 years he taught in the Agronomy Department at Oklahoma State University. Donnelly then served as assistant dean of the College of Agriculture for 10 years before returning to teaching agronomy at K-State in 2008. He teaches courses in crop science, crop quality and plant and seed identification. Along with his classes, Donnelly is co-adviser of the Wheat State Agronomy Club and coach of the Crops Team. His extension work involves working with youth programs in agronomy and conducting weed identification programs.

Throughout

Core Hour

Kansas Dept. of Agriculture | CORE, PM

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